



**Ed Sheehy, President**  
**Southeast Toyota Distributors, LLC**  
**Executive Vice President**  
**JM Family Enterprises, Inc.**

Ed Sheehy is president of Southeast Toyota Distributors, LLC (Southeast Toyota) and executive vice president of parent company JM Family Enterprises, Inc. (JM Family), a diversified automotive corporation ranked by *Forbes* as the 30<sup>th</sup>-largest privately held company in the U.S. Sheehy is responsible for supervising the overall operation of Southeast Toyota and its divisions, including three vehicle processing facilities, parts supply and distribution and Southeast Transportation Systems, Inc. He also serves as a member of JM Family's Executive Management Team, which oversees the development and implementation of the company's long-range planning and strategies for future growth.

Sheehy joined Southeast Toyota in 1999 and prior to his current job served as senior vice president and assistant general manager. Before joining Southeast Toyota, he held various positions in the automotive industry.

Sheehy graduated from Babson College in Wellesley, Mass. with a bachelor's degree in marketing. He and his wife, Sandy, have two children and reside in Delray Beach, Fla. He is an active supporter of several local charities, his children's schools, and Boston Latin School. Sheehy has also been involved in Boca Raton Youth Baseball and Soccer.

Southeast Toyota is the largest independent distributor of Toyota and Scion vehicles in the world, distributing vehicles, parts and accessories to 173 independent dealers in the five-state region of Alabama, Florida, Georgia, and North and South Carolina. Ranked No. 1 in the National Automobile Dealers Association's dealer attitude study, Southeast Toyota's sales out-pace Toyota sales in every other part of the country.

JM Family ([www.jmfamily.com](http://www.jmfamily.com)) is currently ranked No. 28 by FORTUNE® as one of the 100 Best Companies to Work For, its 12<sup>th</sup> consecutive year on the list. The company is also ranked No. 3 on *Computerworld's* list of "100 Best Places to Work in IT." In addition to Southeast Toyota, its primary subsidiaries and divisions include: World Omni Financial Corp., a diversified financial services company; JM&A Group, one of the largest independent insurance and extended warranty groups of companies in the U.S.; JM Service Center LLC, the company's internal shared services center; and JM Lexus, the largest volume Lexus dealership in the world. Headquartered in Deerfield Beach, Fla., JM Family has major operations in Jacksonville and Margate, Fla.; Commerce and Alpharetta, Ga.; Mobile, Ala.; and St. Louis, Mo.

